



**Controller**

**Boston, MA**

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**Company Overview:**

BlueWave Solar (“BlueWave”) is a renewable energy company founded on a mission to make solar available to everyone, everywhere. BlueWave’s proprietary fintech platform delivers innovative, high-value products and services to its partners and customers, enabling communities and consumers to choose local, low-cost renewable power. From developing high-quality solar projects that allow customers to participate in BlueWave Community Solar, to financing residential rooftop solar with the BlueWave Home Solar Loan, BlueWave empowers its partners and installers to deliver a seamless home solar solution. That’s the BlueWave vision for a cleaner planet and our energy solution for the “100%.”

We have a rapidly growing team of experts focused on growing our solar loan footprint, refining our Solar Management Platform (SMP), developing community solar projects, and forging efficient capital partnerships that enable consumers to choose local, low-cost solar power. We are constantly innovating to keep pace with the evolving energy industry, and that spirit of innovation is what drives our company’s dynamic culture.

BlueWave is a Certified B Corporation and was recently recognized as one of the fastest growing private companies in Massachusetts by the Boston Business Journal.

**Position Description:**

BlueWave has an immediate opening for a **Controller** reporting to the Chief Financial Officer. This key financial position will be committed to partnering with all departments within the Company and work with the Chief Financial Officer to build a "best-in-class" finance organization. He/she will be people focused creating an environment where people feel valued and respected. The person will be a model of integrity with high ethical standards that drive financial excellence throughout the company. This position demands not only financial skills but also the ability to understand the company's sales and operations, to think strategically and to partner with the company's leadership.

**General Duties:**

- Responsible for the company's financial policies, its accounting practices, the conduct of its relationships with external auditors, customers and vendors and the maintenance of its fiscal records
- Contribute to the fiscal soundness, operating effectiveness and regulatory compliance of the organization by developing processes and procedures to ensure delivery of accurate, timely and relevant financial information to management, the board of directors, lenders and regulators
- Develop and maintain effective internal controls over financial reporting, including preparation of account reconciliations, supervisory review of transactions and staff training

**Specific Responsibilities:**

- Install best practices and/or improve upon existing processes within the financial organization
- Direct the development and preparation of short-term and long-term financial plans/budgets consistent with company-wide guidelines
- Develop and monitor KPI's necessary to achieve monthly, quarterly and annual goals
- Prepare updates of projected financial results and review them with executive team members

- Provide financial and economic analysis via modeling of diverse business views and provide guidance that results in sound decisions, effective use of resources, appropriate trade-offs and achievement of expected results
- Provide coaching and mentoring to the financial team and create performance management and development plans of team members

**Required Qualifications/Skills/Education:**

- This person must be hands-on, entrepreneurial and strategic in the way he/she looks at opportunities to improve the way the business is managed and be an advocate of change
- CPA certification required and/or advanced degree in accounting or finance
- A combination of 8-10 years of High Tech/Public Accounting (Big Four preferred) experience with growing responsibilities
- A thorough knowledge and understanding of GAAP
- Strong internal control (SOX lite) and demonstrated process improvement experience required
- Demonstrated co-ordination of the monthly financial close process, as well as financial planning and forecasting processes
- Knowledge of enterprise accounting systems and how best to leverage technology to gain efficiency in the accounting/finance process
- Possess a demonstrated strength in negotiating, implementing and managing complex business strategies that have an impact on the profitability of the company
- The successful candidate will be fundamentally curious, creative and think outside the box
- This person will be intuitive in their thought process and able to partner with other executives in the organization to have significant input into improving business practices and creating new solutions

**Other Desired Attributes:**

- A strong intellect with excellent interpersonal skills, good judgment, sound business sense and self-confidence to make a decision
- A quick study with a high level of energy and commitment drive and ambition.
- The skill to build relationships and to marshal resources and influence decision-making in a fast-paced environment
- Results-oriented and a person whom people seek out regularly for counsel and advice
- An appreciation and passion for the goals of the organization and personal achievement

For further information please contact CFO Neal Isaacson  
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